



Vaisala Corporation  
Stock Exchange Release  
January 20, 2014 at 9:55 a.m.

## **Vaisala will fall short of its outlook for 2013 operating profit**

Based on the preliminary financial information regarding Vaisala's financial statements for 2013, Vaisala estimates that for the full year 2013 its operating profit will be EUR 17-19 million and its net sales EUR 270–275 million. According to business outlook from October 10, 2013 Vaisala estimated its full year net sales to be in the range of EUR 270–286 million and the operating profit (EBIT) in the range of EUR 20–30 million.

As previously communicated Vaisala's net sales will decrease as compared to 2012 and thus have a negative impact on the operating profit. In addition, Vaisala will recognize a one-time impairment charge of EUR 4.3 million to Controlled Environment business area's operating profit. The related goodwill and intangible assets originated from the acquisitions of Veriteq Instruments Inc. in 2010. This impairment charge is mainly due to delayed Life Science business growth as markets in all geographic areas have not developed according to expectations. After the impairment charge, the carrying amount of goodwill and intangible assets for Controlled Environment business area is EUR 0.00.

### **Updated business outlook for 2013**

Vaisala estimates its net sales to be in the range of EUR 270–275 million. The operating profit (EBIT) is expected to be in the range of EUR 17–19 million.

### **Previous business outlook from October 10, 2013**

Vaisala estimates its net sales to be in the range of EUR 270–286 million. The operating profit (EBIT) is expected to be in the range of EUR 20–30 million.

The company will publish its Financial Statements bulletin for the accounting period January 1, 2013-December 31, 2013 on Monday, February 10, 2014.

### **Further information:**

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### **Distribution:**

NASDAQ OMX Helsinki  
Key media  
[www.vaisala.com](http://www.vaisala.com)

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