



Interim Financial Report

Period January 1, 2015 – September 30, 2015

Cinnober Financial Technology AB

Corporate identity number 556548-9654

- ▶ Net sales for the period amounted to SEK 209.8 million (SEK 204.1 million).
- ▶ Operating profit for the period amounted to SEK 9.0 million (SEK 2.8 million).
- ▶ The loss before tax for the period amounted to SEK 27.3 million (profit SEK 2.4). In the third quarter, the book values of shares in the companies Binary Event Networks Inc and Quadriserv Inc were written down in their entirety by a total of SEK 36.8 million. Although this entails a non-recurring negative impact on earnings, neither the consolidated operating results nor cash flow are affected by the impairments.
- ▶ Earnings per share before dilution for the period amounted to a loss of SEK 4.74 (profit SEK 0.53).
- ▶ The proportion of recurring revenue for the period amounted to 61 percent of net sales.
- ▶ During the period, ASX, one of the world's ten largest marketplaces, chose Cinnober as the supplier of a new trading system for both equity and derivatives trading. This is categorized as a major¹ deal.
- ▶ Cinnober has been selected by the European Commission to receive funding of more than EUR 2 million to further develop its clearing technology for European banks.
- ▶ Following the end of the period, one of the world's largest exchanges has initiated a major design study involving Cinnober's clearing technology.

¹ See Commercial definitions on p.16.

Financial overview

	Q3 2015 Jul-Sep	Q3 2014 Jul-Sep	9 months 2015	9 months 2014	12 months rolling
Net sales (SEK million)	74.0	64.1	209.8	204.1	275.8
EBITDA (SEK million)	8.6	0.5	10.7	4.2	5.0
EBITDA margin (%)	11.6	0.8	5.1	2.1	1.8
Operating profit (SEK million)	8.0	0.0	9.0	2.8	2.8
Operating margin (%)	10.8	0.0	4.3	1.4	1.0
Profit before tax (SEK million)	-29.4 ¹	0.6	-27.3 ¹	2.4	-29.1 ¹
Profit for the period (SEK million)	-31.4 ¹	0.7	-31.0 ¹	3.5	-33.2 ¹
Net margin (%)	-42.4 ¹	1.1	-14.8 ¹	1.7	-12.0 ¹
Earnings per share before/after dilution ² (SEK)	-4.79/-4.79 ¹	0.11/0.10	-4.74/-4.74 ¹	0.53/0.47	-5.06/-5.06 ¹
Net cash (+)/net debt (-) (SEK million)	30.6	25.4	30.6	25.4	30.6
Cash flow from operating activities (SEK million)	-0.4	-3.7	-21.1	9.9	7.6
Return on equity (%)	-31.9 ¹	3.6	-31.9 ¹	3.6	-31.9 ¹

¹ Profit for the period was charged with non-recurring costs of SEK 36.8 million due to the impairment of shares in the companies Binary Event Networks Inc and Quadriserv Inc. Neither consolidated operating results nor cash and cash equivalents have been affected by the impairments.

² Recalculated following a bonus issue of 2:1.

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Comments by Veronica Augustsson, CEO

Following a generally difficult period in recent years, marked by the financial crisis and decreased volumes for our customers, the positive signs have now become increasingly apparent. In the financial sector, investment in IT is increasing and is being further stimulated by regulatory changes, which generate new circumstances and needs for business development and updated technology. The increasingly positive signals are also reflected in our net sales for the third quarter of the year, which amounted to SEK 74.0 million, representing an increase of SEK 9.9 million compared with the corresponding quarter in 2014.

Cinnober's business is characteristically long term in nature, particularly with regard to sales processes and customer relationships. In recent years, despite a relatively difficult market, we have managed to replace lost customers with new and well-established organizations. Traditionally, attracting new business is costly and, with our revised model for license revenues – which allocates such revenues by period rather than immediately taking them up as income – profits are not visible as quickly as in previous years. A gradually increasing proportion of license revenues, combined with the influx of customers over the past year, is beginning to have a positive impact on operational profitability. Operating income for the third quarter amounted to SEK 8.0 million, compared with SEK 0.0 million for the corresponding period last year.

The proportion of recurring revenues, such as contracted license and support fees, is growing steadily and accounts for 61 percent of net sales to date this year. This increase means that our position is growing stronger for each passing year. The previously announced cost saving program has also been implemented successfully, meaning that, adjusted for non-recurring costs, we have reduced our cost base by about SEK 25 million on an annual basis, compared with July 1, 2013 – June 30, 2014.

For several years, Cinnober has held shares in the companies Binary Event Networks Inc and Quadriserv Inc. The book values of these companies amounted to SEK 26.7 million and SEK 10.0 million respectively. Both companies are in early phases of development and, although we still assess their prospects as favorable, we have chosen to write down their book values in their entirety. Although these impairments have a non-recurring negative impact on earnings for the third quarter, they do not affect cash flow or burden the operating result. In our assessment, a conservative estimate of the value of these companies gives us a more stable foundation to stand on and, combined with an increasing proportion of recurring revenues and improving operating profitability, we view the coming year with great confidence.

Milestone trading deal in Australia

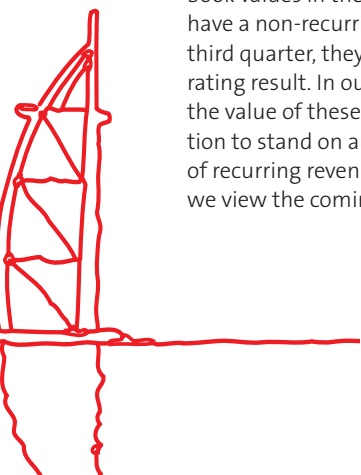
The most important event of the period was that the Australian Stock Exchange (ASX), one of the world's ten largest marketplaces, made the decision to replace its two existing trading systems for equities and derivatives with technology from Cinnober. This new collaboration is an important reference and strengthens our global position as a supplier of large trading systems to leading players. It also strengthens our position in the Asia Pacific region, which is an important growth region.

While achieving this major milestone for trading systems, we continue to be the dominant supplier in the increasingly high-profile area of real-time clearing. We have long enjoyed a strong reputation in the sector, and in recent years, our work within clearing has made this even stronger. For some time, modern technology for risk management and "post-trade" has been neglected. Cinnober's solutions enhance and streamline markets by ensuring, among other things, a much more fine-grained and detailed level with all market participants having correctly pledged assets at any given time.

Following the end of the period, one of the world's largest exchanges has announced plans to implement Cinnober's real-time clearing technology. The first step has been taken with a major design study for a large clearing system being conducted. The customer has asked to remain anonymous during this initial phase.

All ongoing customer projects are progressing as planned. These include the major clearing project with JSE of South Africa, in which we are delivering a clearing platform that will handle all asset classes traded on Africa's leading exchange. European exchange giant Euronext is also launching a completely new venture based on our technology. The objective of this is to offer more efficient derivatives trading, including improved risk management and clearing.

We are also continuing to offer our technology as a service on a subscription basis. One venture in this area is Sweden-based CRYEX, which plans to launch a new type of pan-European currency exchange with clearing. The solution, which also includes cryptocurrencies and uses blockchain technology, is delivered as a service solution encompassing both trading and clearing systems monitoring, as well as surveillance and systems operation.



Broadening the target group by focusing on banks

From a strategic point of view, it is important that we work to broaden our customer base into new segments, primarily major banks and brokerages. This venture continues to evolve and could eventually become a major part of the future Cinnober. This market is many times larger than our traditional niche, which comprises systems for exchanges and clearing houses.

As part of this strategy, we acquired the Boat reporting service from Markit last year. Boat offers banks and brokerages the opportunity to report OTC trades in equities trading in accordance with pan-European regulations. Cinnober has delivered the technology solution behind the service since its inception in 2007 and, through the acquisition, a good base was established from which to continue our efforts to develop this segment.

With its reporting service, Boat is very well positioned ahead of the new regulations that come into force on January 1, 2017 when the new European MiFID II regulation will force banks to report OTC transactions for asset classes other than equities.

We are convinced that these new regulations will be positive for our offer to banks and we continue to make ongoing investments in Boat to meet future requirements. Among other things, we are working closely with the London Stock Exchange in this area. This involves a shared and uniquely comprehensive reporting service based on the changing regulatory requirements that will apply in Europe effective from 2017.

The second priority area in our venture to broaden our target group includes further adapting our pioneering technology for risk management and real-time clearing to international banks' specific needs in "client clearing". Today, the original technology has proven itself through major, high-profile launches in the world of clearing houses and exchanges, such as at BM&FBOVESPA of Brazil and LME Clear of the UK. Introducing a similar paradigm shift in the world of banking is considered so attractive that Cinnober was selected, among fierce competition, as a participant in a funding program at the European Commission. The Horizon 2020 program, aims to promote European innovation. From nearly 600 proposals, the EU Commission finally selected 78 projects that each receive partial financing of more than EUR 2 million for about 18 months. Given the future regulations, the need for advanced clearing and risk technology is expected to rise among practically all banks and brokerages in the European and North American markets.

Leading position and exciting new venture

In summary, we have a strong global position as the leading provider of innovative technology to our traditional target group of exchanges and clearing houses. In recent years, in spite of the generally difficult world market, we have succeeded in replacing nearly all of the customers lost during the financial crisis with a number of well-established companies.

The market is currently pervaded by increasing optimism, associated in particular with increasing trading volumes, which generate a willingness to invest in systems in our niche. At the same time, we are making a long-term effort to widen our target group to include a new segment that is many times larger than our traditional one.

We consider ourselves to have a well-positioned product and service portfolio based on leading and proven technology. Based on all of this, I look forward with considerable optimism and conviction to a continued highly interesting and successful journey as we persist in building an even stronger company.

Stockholm, November 5, 2015

Veronica Augustsson



Business summary

This financial report covers the first nine months of the 2015 financial year for the Group and the Parent Company. Consolidated net sales for the period January 1 – September 30, 2015 amounted to SEK 209.8 million (SEK 204.1 million). The loss before taxes for the period amounted to SEK 27.3 million (profit SEK 2.4 million). During the period, exchange rate gains amounted to SEK 0.6 million (SEK 0.2 million).

Cash flow for the period amounted to a negative SEK 23.5 million (positive SEK 17.2 million) and cash and cash equivalents amounted to SEK 30.6 million (SEK 25.4 million) at the end of the period.

Investments

Cinnober is a market-leading supplier to exchanges and clearing houses. To ensure our long-term leadership, we continue to invest significant resources in the continual development of our portfolio of products and services.

Accounting principles

This interim report was prepared in accordance with the Swedish Accounting Standards Board's recommendation BFNAR 2007:1. As of 1 January 2015, the annual and interim reports are prepared in accordance with the Swedish Annual Accounts Act and the Swedish Accounting Standards Board's recommendation BFNAR 2012:1 "Annual reporting and

consolidated financial statements (K3)". Cinnober previously applied the Swedish Annual Accounts Act and the Swedish Accounting Standards Board's recommendations, except BFNAR 2008:1 (K2) and 2012:1 (K3). During the transition to K3, the provisions in Chapter 35 "First-time application of this general advice" were applied, which require companies to apply K3 retroactively. This means that the comparative figures for 2013/2014 must be recalculated according to K3. However, there are a number of voluntary and mandatory exceptions from this general rule, aimed at facilitating the transition to K3. The transition to K3 has not affected the Group's income statement and balance sheet.

Currency exposure

The company currency hedges its flow exposure from non-recurring revenues in foreign currencies over a horizon of up to 12 months. Currency hedged accounts receivable and other receivables in foreign currencies are reported at agreed forward rates. Currency hedged agreed and expected future sales revenues in foreign currency are settled at forward rates as they occur. As per the report date, an unreported unrealized exchange rate loss of SEK 0.04 million (gain 0.4) existed in the forward rate portfolio as a consequence of the EUR/SEK rate on the balance sheet date being higher than the average forward rates in the flow hedging.

Five-year summary — Nine months

Group	09-30-2015	09-30-2014	09-30-2013	09-30-2012	09-30-2011
Net sales (SEK million)	209.8	204.1	220.7	207.1	143.3
Operating profit (SEK million)	9.0	2.8 ¹	7.8 ²	14.5 ³	-2.8
Profit before tax (SEK million)	-27.3 ⁴	2.4 ¹	5.9 ²	20.9 ³	0.2
Profit for the period (SEK million)	-31.0 ⁴	3.5 ¹	5.6 ²	16.0 ³	-0.2
Operating margin (%)	4.3	1.4 ¹	3.5 ²	7.0 ³	-2.0
Net margin (%)	-14.8 ⁴	1.7 ¹	2.5 ²	7.7 ³	-0.2
Earnings per share before/after dilution* (SEK)	-4.74/-4.74 ⁴	0.53/0.47	0.85/0.74	2.44/2.10	-0.03/-0.03
Equity (SEK million)	87.6 ⁴	120.4	134.0	119.9	122.9
Equity per share* (SEK)	13.38 ⁴	18.38	20.45	18.31	18.77
Equity ratio (%)	42.4 ⁴	57.3	62.1	61.4	67.7
Quick ratio (%)	166.5	185.5	179.0	229.6	214.1
Net cash (+)/net debt (-) (SEK million)	30.6	25.4	34.0	53.3	71.7

¹ Operating profit for the period January 1, 2014 – September 30, 2014 includes a reversal of negative goodwill, affecting operating profit favorably by SEK 1.0 million.

² Operating profit for the period January 1, 2013 – September 30, 2013 includes a reversal of negative goodwill, affecting operating profit favorably by SEK 4.9 million.

³ Operating profit for the period January 1, 2012 – September 30, 2012 includes a reversal of negative goodwill, affecting operating profit favorably by SEK 9.4 million.

⁴ Profit for the period was charged with non-recurring costs of SEK 36.8 million due to the impairment of shares in the companies Binary Event Networks Inc and Quadriserv Inc. Neither consolidated operating results nor cash and cash equivalents have been affected by the impairments.

* Recalculated following a bonus issue of 2:1

Risks

Cinnober's operations are affected by a number of factors, some of which are under the company's control while others are not. For an IT-focused company like Cinnober, operations are affected by operations-related risks, such as project risks, competition, recruitment, trends among major customers and customer losses. Market-related risks include business cycle risks. Financial risks primarily include currency exchange risks.

Additional information can be found in the published annual report, which is most easily accessed via www.cinnober.com/financial-reports.t

Employees

At the end of the report period, the Group had 245 (253) employees and 7 (6) contracted consultants.

Share data

As per September 30, 2015, the company's capital stock totaled SEK 6,549,120 (6,549,120), consisting of 6,549,120 shares (6,549,120).

Since September 29, 2014, the company's shares have been traded on the Nasdaq First North exchange (CINN, ISIN code: SE0000778474). Shares were previously traded monthly on the Alternativa Aktiemarknaden (Alternative Stock Market). Over the past quarter, a total of 191,454 shares were traded and the latest price paid was SEK 59.75 on September 30, 2015.

Stockholm, November 5, 2015.
Cinnober Financial Technology AB

Nils-Robert Persson
Chairman of the Board

Patrik Enblad

Cecilia Lager

Peter Lenti

Staffan Persson

Helena Westin

Veronica Augustsson
CEO

Questions regarding this interim report should be addressed to:
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Telephone +46 (0)8 – 503 047 00, veronica.augustsson@cinnober.com

This interim report has not been reviewed by the company's auditors.

Review report

Introduction

We have reviewed the interim report for Cinnober Financial Technology AB (publ) for the period January 1, 2015 - September 30, 2015. The Board of Directors and the President are responsible for the preparation and presentation of this interim report in accordance with BFNAR 2007:1 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially less in scope than an audit conducted in accordance with ISA and other generally accepted auditing practices. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance as a conclusion expressed based on an audit.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not, in all material respects, prepared for the Group in accordance with BFNAR 2007:1 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Stockholm, November 5, 2015

Deloitte AB

Svante Forsberg
Authorized Public Accountant

Financial overview

Consolidated Income Statement

Amounts in thousands of SEK	01-01-2015- 09-30-2015	01-01-2014- 09-30-2014
Operating income		
Net sales	209 772	204 103
Other operating income	15 556	7 666
	225 328	211 769
Operating expenses		
Other external expenses	-67 467	-59 707
Personnel expenses	-147 483	-148 103
Profit from participations in associated companies	363	255
Depreciation/amortization and impairment of equipment and intangible assets	-1 719	-1 368
Operating profit	9 022	2 846
Profit from financial items		
Impairment of financial assets and short-term investments	-36 759	-
Interest income and similar income items	579	158
Interest expenses and similar expense items	-173	-583
Profit after financial items	-27 331	2 421
Profit before tax	-27 331	2 421
Tax on profit for the period*	-3 713	1 043
Net profit for the period	-31 044	3 464
Attributable to the Parent Company's shareholders	-31 044	3 464
* Note regarding tax on profit for the period:		
Current tax:	-4 545	-238
Deferred tax:	832	-
Adjustment of current tax attributable to previous years with regard to tax outside Sweden:	-	1 281
Total reported income tax	-3 713	1 043

Consolidated Balance Sheet

Amounts in thousands of SEK

09-30-2015

09-30-2014

ASSETS

Non-current assets

Property, plant and equipment

Equipment, tools, fixtures and fittings	6 200	6 005
	6 200	6 005

Financial assets

Participations in associated companies	1 451	1 088
Other securities held as non-current assets	-	36 759
Deferred tax asset	832	-
Other long-term receivables	384	258
	2 667	38 105

Total non-current assets	8 867	44 110
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Current assets

Current receivables

Accounts receivable - trade	46 187	40 635
Current tax receivables*	29 889	23 651
Other receivables	5 589	9 595
Prepaid expenses and accrued income	85 517	66 624
	167 182	140 505

<i>Cash and bank balances</i>	30 621	25 447
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Total current assets	197 803	165 952
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TOTAL ASSETS	206 670	210 062
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* Of which, SEK 26 783 (20 358) pertains to taxes deducted at source outside Sweden and that may be deducted against future Swedish corporation tax.

Consolidated Balance Sheet

Amounts in thousands of SEK 09-30-2015 09-30-2014

EQUITY AND LIABILITIES

Equity

Share capital	6 549	6 549
Other contributed capital	18 603	18 573
Other equity, including profit/loss for the period*	62 485	95 266
Equity attributable to the Parent Company's shareholders	87 637	120 388

Total equity	87 637	120 388
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Provisions

Deferred tax liability	212	212
	212	212

Current liabilities

Liabilities to credit institutions	-	5 587
Accounts payable - trade	9 626	8 204
Other liabilities	7 779	9 288
Accrued expenses and deferred income	101 416	66 383
	118 821	89 462

TOTAL EQUITY AND LIABILITIES	206 670	210 062
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Pledged assets and contingent liabilities

	09-30-2015	09-30-2014
Pledged assets	None	None
Contingent liabilities	2	45

**Following a decision by the General Meeting to change the financial year to coincide with the calendar year, the financial year 2013/2014 was extended to 18 months. Profit for the period as at 09-30-2014 consequently comprises 15 months' profit.*

Consolidated Cash Flow Statement

Amounts in thousands of SEK	01-01-2015- 09-30-2015	01-01-2014- 09-30-2014
<i>Operating activities</i>		
Profit after financial items	-27 331	2 421
Adjustments for non-cash items	43 036	-4 328
	15 705	-1 907
Income tax paid	-3 325	7 893
Cash flow from operating activities before working capital changes	12 380	5 986
<i>Cash flow from working capital changes</i>		
Increase (-)/Decrease (+) in current receivables	-28 287	22 374
Increase (+)/Decrease (-) in current liabilities	-5 178	-18 460
Cash flow from operating activities	-21 085	9 900
<i>Investing activities</i>		
Purchase of subsidiaries	-	8 839
Purchase of equipment	-2 429	-1 710
Cash flow from investing activities	-2 429	7 129
<i>Financing activities</i>		
Received warrant premiums	-	165
Cash flow from financing activities	-	165
Cash flow for the period	-23 514	17 194
Cash and cash equivalents at the beginning of the period	54 135	8 253
Cash and cash equivalents at the end of the period	30 621	25 447

Parent Company Income Statement

Amounts in thousands of SEK	01-01-2015- 09-30-2015	01-01-2014- 09-30-2014
Operating income		
Net sales	204 040	199 075
Other operating income	15 556	-
	219 596	199 075
Operating expenses		
Other external expenses	-91 725	-79 510
Personnel expenses	-111 680	-118 251
Depreciation/amortization and impairment of equipment and intangible assets	-949	-980
Operating profit	15 242	334
Profit from financial items		
Impairment of financial assets and short-term investments	-36 759	-
Interest income and similar income items	679	152
Interest expenses and similar expense items	-171	-487
Profit after financial items	-21 009	-1
Profit before tax	-21 009	-1
Tax on profit for the period*	-3 692	1 101
Profit for the period	-24 701	1 100
* Note regarding tax on profit for the period:		
Current tax:	-4 524	-180
Deferred tax:	832	-
Adjustment of current tax attributable to previous years with regard to tax outside Sweden:	-	1 281
Total reported income tax:	-3 692	1 101

Parent Company Balance Sheet

Amounts in thousands of SEK

09-30-2015

09-30-2014

ASSETS

Non-current assets

Property, plant and equipment

Equipment, tools, fixtures and fittings	2 369	3 461
	2 369	3 461

Financial assets

Participations in Group companies	21 196	21 196
Participations in associated companies	2 610	2 610
Other securities held as non-current assets	-	36 759
Deferred tax asset	832	-
Other long-term receivables	79	258
	24 717	60 823

Total non-current assets	27 086	64 284
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Current assets

Current receivables

Accounts receivable - trade	39 639	35 221
Receivables from group companies	15 965	2 925
Current tax receivables*	28 322	23 389
Other receivables	5 018	8 031
Prepaid expenses and accrued income	81 648	64 361
	170 592	133 927

Cash and bank balances	21 186	8 972
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Total current assets	191 778	142 899
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TOTAL ASSETS	218 864	207 183
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* Of which, SEK 26 783 (20 358) pertains to taxes deducted at source outside Sweden and that may be deducted against future Swedish corporation tax.

Parent Company Balance Sheet

Amounts in thousands of SEK	09-30-2015	09-30-2014
EQUITY AND LIABILITIES		
<i>Equity</i>		
<i>Restricted equity</i>		
Share capital (6 549 120 shares)	6 549	6 549
Statutory reserve	18 009	18 009
	24 558	24 558
<i>Non-restricted equity</i>		
Capital surplus	15 276	15 276
Profit brought forward	74 129	74 129
Share premium reserve	2 489	-
Profit for the period*	-24 701	2 365
	67 193	91 770
Total equity	91 751	116 328
<i>Untaxed reserves</i>		
Accumulated excess depreciation	745	745
	745	745
<i>Current liabilities</i>		
Liabilities to credit institutions	-	5 587
Accounts payable -trade	9 004	7 162
Liabilities to Group companies	25 011	23 463
Other liabilities	2 614	3 785
Accrued expenses and deferred income	89 739	50 113
	126 368	90 110
TOTAL EQUITY AND LIABILITIES	218 864	207 183

PLEDGED ASSETS AND CONTINGENT LIABILITIES

	09-30-2015	09-30-2014
<i>Pledged assets</i>	None	None
<i>Contingent liabilities</i>	2	45

*Following a decision by the General Meeting to change the financial year to coincide with the calendar year, the financial year 2013/2014 was extended to 18 months. Profit for the period as at 09-30-2014 consequently comprises 15 months' profit.

Parent Company Cash Flow Statement

Amounts in thousands of SEK	01-01-2015- 09-30-2015	01-01-2014- 09-30-2014
<i>Operating activities</i>		
Profit after financial items	-21 009	-1
Adjustments for non-cash items	42 322	-3 603
	21 313	-3 604
Income tax paid	-2 376	9 754
Cash flow from operating activities before working capital changes	18 937	6 150
<i>Cash flow from working capital changes</i>		
Increase(-)/Decrease (+) in current receivables	-29 342	26 806
Increase(+)/Decrease (-) in current liabilities	-3 509	-26 731
Cash flow from operating activities	-13 914	6 225
<i>Investing activities</i>		
Purchase of subsidiaries	-	-4 969
Purchase of equipment	-156	-17
Cash flow from investing activities	-156	-4 986
<i>Financing activities</i>		
Received warrant premiums	-	165
Cash flow from financing activities	-	165
Cash flow for the period	-14 070	1 404
Cash and cash equivalents at the beginning of the period	35 256	7 568
Cash and cash equivalents at the end of the period	21 186	8 972

Other information

Cinnober in brief

- Cinnober develops business-critical system solutions for exchange trading, risk management and other financial services
- The target group consists primarily of international stock exchanges, clearing houses, banks and brokerages
- The company was founded in 1998, currently has 245 employees in Stockholm and Umeå (excluding consultants) representing 29 nationalities
- The offering includes solutions in price discovery, order matching, market data, index calculations, clearing, risk management and market surveillance
- The Cinnober share is traded on the Nasdaq First North (CINN, ISIN code: SE0000778474). Avanza is the Certified Adviser.

Financial calendar

Year-end report for January 1 – December 31, 2015
February 25, 2016

Interim financial report for January 1 – March 31, 2016
May 7, 2016

Annual general meeting
May 11, 2016

Interim financial report for January 1 – June 30, 2016
August 25, 2016

Interim financial report for January 1 – September 30, 2016
November 10, 2016

Year-end report for January 1 – December 31, 2016
February 23, 2017

Financial information

Cinnober's financial information is published in Swedish and English. Interim and annual reports are available at www.cinnober.com/financial-reports

Publication

This financial report was published on November 5, 2015 at 11.00 a.m. CET.

This interim report has been prepared in Swedish and

translated into English. In the event of any discrepancies between the Swedish and the translation, the former shall have precedence.

Financial definitions

EBITDA – Operating profit before amortization, depreciation and impairment

EBITDA margin – EBITDA as a percentage of net sales

Equity per share – Equity divided by the number of shares before dilution at the end of the period

Quick ratio – Current assets as a percentage of current liabilities, including proposed dividends

Net margin – Profit after tax as a percentage of net sales

Net cash/Net debt – Cash and cash equivalents, current investments and interest-bearing current and non-current receivables less current and non-current liabilities, including pension liabilities

Earnings per share – Profit after tax attributable to shareholders in the Parent Company divided by the average number of shares before and after dilution respectively

Return on equity – Profit after tax for the past 12 months as a percentage of average equity for the past 12 months

Operating margin – Operating profit as a percentage of net sales

Equity ratio – Equity as a percentage of total assets

Commercial definitions

Cinnober operates primarily in a global niche involving system deliveries to marketplaces and clearing houses. The agreements signed generally involve software/systems, normally including a number of customized adaptations to the customer's existing systems, support and operative organization. Development projects and customer relationships within the niche span extended periods and there are almost always several phases involved depending on other factors, sub-orders and options for supplementary systems or additional services. It is therefore often difficult to estimate and specify a precise order value in connection with a contract being signed for a new deal.

To facilitate the market in assessing the value of the deals won by Cinnober, the following definitions have been established.

A major deal is one for which the order value over a period of five years is estimated to exceed SEK 100 million.

A smaller deal is one for which the order value over a period of five years is estimated to be less than SEK 30 million.

A medium-sized deal is one for which the order value over a period of five years is estimated to be in between that of a smaller deal and a major one.



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