

**AS TALLINK GRUPP STATISTICS FOR DECEMBER 2017 AND THE FOURTH QUARTER OF THE 2017 FINANCIAL YEAR**

In December 2017 AS Tallink Grupp transported 815 255 passengers, which is a 6.2% increase compared to December 2016. The number of cargo units increased by 10.0% to 28 315 units and the number of passenger vehicles increased by 0.6% to 87 672 units in the same comparison.

In the fourth quarter of the 2017 financial year (October – December) AS Tallink Grupp transported 2 316 144 passengers which is a 4.0% increase compared to the previous year. The number of transported cargo units increased by 14.1% to 97 345 units and the number of passenger vehicles decreased by 0.8% to 253 896 units in same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for December 2017 and the fourth quarter of the financial year were the following:

	<b>December 2017</b>	<b>December 2016</b>	<b>Change</b>	<b>IV Quarter 2017</b>	<b>IV Quarter 2016</b>	<b>Change</b>
<b>Passengers</b>	<b>815 255</b>	<b>767 630</b>	<b>6.2%</b>	<b>2 316 144</b>	<b>2 226 320</b>	<b>4.0%</b>
Finland - Sweden	232 347	222 693	4.3%	694 884	685 113	1.4%
Estonia - Finland	435 511	412 850	5.5%	1 217 468	1 186 508	2.6%
Estonia - Sweden	86 537	81 177	6.6%	236 739	223 025	6.1%
Latvia - Sweden	60 860	50 910	19.5%	167 053	131 674	26.9%
<b>Cargo Units</b>	<b>28 315</b>	<b>25 742</b>	<b>10.0%</b>	<b>97 345</b>	<b>85 350</b>	<b>14.1%</b>
Finland - Sweden	5 976	5 647	5.8%	20 098	18 737	7.3%
Estonia - Finland	17 893	15 936	12.3%	61 674	53 113	16.1%
Estonia - Sweden	3 292	3 359	-2.0%	11 457	11 326	1.2%
Latvia - Sweden	1 154	800	44.3%	4 116	2 174	89.3%
<b>Passenger Vehicles</b>	<b>87 672</b>	<b>87 155</b>	<b>0.6%</b>	<b>253 896</b>	<b>255 827</b>	<b>-0.8%</b>
Finland - Sweden	9 963	9 050	10.1%	26 980	26 288	2.6%
Estonia - Finland	66 966	67 267	-0.4%	195 931	200 690	-2.4%
Estonia - Sweden	5 176	5 408	-4.3%	14 909	15 677	-4.9%
Latvia - Sweden	5 567	5 430	2.5%	16 076	13 172	22.0%

The following operational factors influenced the development in December and in the fourth quarter of 2017:

**ESTONIA – FINLAND**

On 29 January 2017 the new LNG fast ferry Megastar started operating Tallink Shuttle service on the Tallinn - Helsinki route and replaced fast ferry Superstar.





In December 2016 the cruise ferry Silja Europa started operating on the Tallinn - Helsinki route, replacing the cruise ferry Baltic Queen.

#### ESTONIA-SWEDEN

In December 2016 the cruise ferry Baltic Queen started operating on the Tallinn - Stockholm route, replacing the cruise ferry Romantika.

#### LATVIA – SWEDEN

Cruise ferry Romantika started operating on Riga - Stockholm route in December 2016 as a second ship on the route next to cruise ferry Isabelle.

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